

**BEAZLEY INSTITUTE**  
**FOR HEALTH LAW AND POLICY**

**BASIC HEALTH LAW SKILLS**

**General Lawyering Skills**

- Locate and analyze sources of health law; spot health law issues in case studies and transactions
- Draft formal and informal legal analysis for attorney and non-attorney audiences
- Work in groups to present; experience rating peers in group exercises
- Experience drafting legal documents and interacting with clients

**Understanding the Health Care Industry**

- Comprehend the business, public policy, and regulatory environments governing health care
- Spot key operational and legal issues faced by health care entities
- Identify issues in organizational documents; draft analysis of legal issues
- Familiar with corporate and non-profit structures, tax exemption issues, and financial statements and forms
- Understand creation of health care entities, including selection of corporate form; basic organizational documents; identify governance duties and conflicts of interest
- Analyze tax exemption issues, financing options, and the role of private investment

**Hospitals and Health Care Systems**

- Interpret right-to-care situations; identify underserved populations and strategies to improve access
- Aware of informed consent and EMTALA; able to spot basic patient rights issues and propose solutions
- Explain models for delivery and payment; familiar with facility policies and medical staff bylaws; awareness of accreditation standards and processes

**Health Care Payment Systems**

- Knowledge of licensing laws, procedures, and processes
- Recognition of federal and state roles in regulating health care
- Analyze anti-kickback statute, Stark, false claims, anti-competitive conduct, and basic compliance policies

**SPECIALTY SKILLS**

**Health Care Payment Systems**

- Describe payor types; understand federal and state laws regulating Medicare and Medicaid
- Navigate the payor contracting process; analyze key contract provisions between insurers and providers

**Health Information and Technology**

- Interpret basic federal laws, including HIPAA
- Understand basic laws and issues related to electronic medical records

**Health Care Litigation**

- Appreciate the basic duties of health care providers, negligence, standard of care, causation, and types of damage awards; able to draft analysis of hypotheticals based on existing case law

**Life Sciences**

- Explain the FDA's role and processes
- Familiar with and ability to draft analysis of the role of clinical research and processes, genomics and personalized medicine, and the FCPA

**Public Interest**

- Adept in assisting uninsured and medically underserved patients
- Ability to provide legal advice and referrals on legal and social issues
- Familiar with cases, statutes, and legal doctrines relating to the rights, treatment, and incarceration of mentally ill and developmentally disabled persons